

Civil Trial Advocacy Do's and Dont's: Tips for the Novice

Presented in cooperation with the NJSBA Young Lawyers Division and the NJSBA Senior Lawyers Special Committee

There is nothing like the experience of your first trial... or second... or third...

Trial advocacy is an art. The more times you are in court the more comfortable you become and the more you develop your personal style as a trial attorney.

This practical new NJICLE program has been carefully developed for **civil trial attorneys who have been practicing for 10 years or less**. Attendees will gain easy-to-implement pointers from a panel of civil trial attorneys with expertise in medical malpractice law and personal injury law, who remember looking down the barrel at their first trial.

Join a panel of New Jersey experts as they discuss strategies for dealing with the different components of presenting a trial, including:

- What to Expect when entering the courtroom
 - Tips for Voir Dire and Jury Selection
 - Setting the Stage with your Opening-where to stand, what to say, what to hold back, etc.
 - Presenting Proofs at Trial
 - The Art of Direct Examination
 - Your role during presentation of your adversary's case--objections and more
 - Expert Testimony
 - Cross Examination
 - The use of computers and Internet in the Courtroom
 - for investigating jurors and/or witnesses
 - use as demonstrative evidence
 - Importance of Closings at Trial
- ...and more!

NJ CLE INFORMATION: *This program has been approved by the Board on Continuing Legal Education of the Supreme Court of New Jersey for 4.0 hours of total CLE credit. Of these, 4.0 qualify as hours of credit toward certification in civil trial law.*

REGISTRATION DETAILS

Seminar tuition includes breakfast and seminar materials. Visit NJICLE.com for complete directions to all locations.

WEST ORANGE INCIV018617

Thurs., May 25, 2017
9 a.m. to 12:35 p.m.
Wilshire Grand

Can't Attend?

MCLE on CD/Handbook
CDP018617: \$200/\$160*

CREDITS

NJ CLE: This program has been approved for 4.0 credits (50 minute hour)

Trial Attorney Certification: 4.0 civil credits pending

PA CLE: 3.0 substantive credits pending (\$12 fee – separate check payable to NJICLE must be submitted at the end of the program)

NY CLE (Transitional & Non-transitional): 2.0 practice management and 2.0 skills credits

ADVANCE REGISTRATION FEE TYPE

General Tuition	\$170	REG
<i>Special Discounts for NJSBA Members!</i>		
MEMBERS, NJSBA Co-Sponsoring Section	\$128	COS*
MEMBERS, NJSBA	\$136	NJB*
MEMBERS, NJSBA YLD	\$128	YLD*
Paralegals	\$111	PAR
Law Students (with Student ID)	Free	STU
Full Time Judges	Free	JUD
DOOR REGISTRATIONS	\$190	

* NJSBA Member Price.

FACULTY

Moderator/Speaker:



Paul M. da Costa, Esq.

Certified by the Supreme Court of New Jersey as a Civil Trial Attorney
Snyder Sarno D'Aniello
Maceri da Costa LLC
(Roseland, Bridgewater and Hackensack)

Speakers include:

Hon. Estela M. De La Cruz, JSC
(Hackensack)

Jennifer Brozon, Esq.

Hoagland, Longo, Moran, Dunst & Doukas, LLP (New Brunswick)

Paul A. O'Connor, III, Esq.

Fellow, American College of Trial Attorneys
Certified by the Supreme Court of New Jersey as a Civil Trial Attorney
O'Connor, Parsons, Lane & Noble
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