

Civil Trial Advocacy Do's and Dont's: *Tips for the Novice*

Tuesday, April 1, 2015

4:30pm-8:15pm

Wilshire Grand, West Orange

Moderator: Paul M. DaCosta, Esq., Snyder & Sarno, LLC (Roseland)

Speakers: Jennifer Brozon, Esq., Giblin and Combs (Morristown)

Owen C. McCarthy, Esq., Connell Foley (Roseland)

Thomas A. McKinney, Esq., Castronovo & McKinney (Morristown)

Program Agenda:

- 4:30 Opening - Mr. da Costa
- 4:35 What to Expect - Mr. da Costa
- 4:40 Tips for Voir Dire and Jury Selection - Mr. McCarthy
- 5:00 Setting the Stage with your Opening-where to stand, what to say, what to hold back, etc. –Ms. Brozon
- 5:15 Presenting Proofs at Trial - Mr. McKinney
- 5:35 The Art of Direct Examination - Mr. McCarthy
- 6:00 BREAK
- 6:10 Cross Examination - – Mr. McKinney
- 6:30 Your role during presentation of your adversary's case-objections and more- A Panel discussion
- 6:45 Expert Testimony - Mr. McCarthy
- 7:10 Cross Examination –Ms. Brozon
- 7:30 The use of computers and Internet in the Courtroom
 - for investigating jurors and/or witnesses
 - use as demonstrative evidence - Mr. da Costa
- 7:55 Importance of Closings - Mr. da Costa
- 8:10 Final comments
- 8:15 Adjourn