

Civil Trial Advocacy Do's & Dont's: Tips for the Novice

Presented in cooperation with the NJSBA Young Lawyers Division and the Civil Trial Bar Section

There is nothing like the experience of your first trial...or second...or third...

Trial advocacy is an art. The more times you are in court, the more comfortable you become and the more you develop your personal style as a trial attorney.

This program has been carefully developed for civil trial attorneys who have been practicing for 10 years or less. Attendees will gain practical pointers from a panel of civil trial attorneys with expertise in labor and employment personal injury law, who remember looking down the barrel at their first trial.

Join us as our panel of seasoned attorneys discuss strategies for dealing with the different components of presenting a trial, including:

- What to expect when entering the courtroom
- Tips for *Voir Dire* and jury selection
- Setting the stage with your opening - where to stand, what to say, what to hold back, etc.
- Presenting proofs at trial
- The art of direct examination
- Your role during presentation of your adversary's case - objections and more
- Expert testimony
- Cross examination
- The use of computers and internet in the courtroom
 - for investigating jurors and/or witnesses
 - use as demonstrative evidence
- Importance of Closings at Trial

NJ CLE INFORMATION: This program has been approved by the Board on Continuing Legal Education of the Supreme Court of New Jersey for 4.0 hours of total CLE credit. Of these, 4.0 qualify as hours of credit toward certification in civil trial law.

REGISTRATION DETAILS

Seminar tuition includes breakfast and seminar materials. Visit NJICLE.com for complete directions to all locations.

**NEW BRUNSWICK/
\$157-00W4**
Mon., Jan. 13, 2014
9:00 AM to 12:45 PM
NJ Law Center

Can't Attend?
MCLE on CD/Handbook
CDP15714: \$200/\$160*

CREDITS

NJ CLE: This program has been approved for 4 credits (50 minute hour)

Trial Attorney Certification: 4.0 civil credits

PA CLE: 3.0 substantive credits pending (\$12 fee - separate check payable to NJICLE must be submitted at the end of the program)

NY CLE (Transitional & Non-transitional): 4.0 professional practice credits

ADVANCE REGISTRATION FEE TYPE

General Tuition	\$170	REG
<i>Special Discounts for NJSBA Members!</i>		
MEMBERS, NJSBA Co-Sponsoring		
Section	\$128	COS*
MEMBERS, NJSBA	\$136	NJB*
MEMBERS, NJSBA YLD	\$128	YLD*
Recent admittees (past 2 years)	\$144	YL
Paralegals	\$110	PAR
Law Students (with Student ID)	Free	STU
Full Time Judges	Free	JUD
DOOR REGISTRATIONS	\$190	

* NJSBA Member Price.

FACULTY



Moderator/Speaker:

Paul M. da Costa, Esq.

Certified by the Supreme Court of New Jersey as a Civil Trial Attorney
Eichen Crutchlow Zaslow & McElroy
(Edison, Toms River and Red Bank)

Speakers include:

Jennifer Brozon, Esq.

Giblin and Combs (Morristown)

Owen C. McCarthy, Esq.

Certified by the Supreme Court of New Jersey as a Civil Trial Attorney
Connell Foley (Roseland)

Thomas A. McKinney, Esq.

Castronovo & McKinney (Morristown)



New Jersey Institute for Continuing Legal Education

Moderator/Speaker CLE Form

Please complete & return form today.

Dear Moderator/Speaker:

Thank you for participating in this NJICLE seminar. We appreciate your support of our educational mission. To insure you receive the proper MCLE credits, kindly complete the following:

Seminar Title: Civil Trial Advocacy: Tips for the Novice s15700w4

Date & Time: 1/13/14 9am-12:45pm **Location:** Law Center, New Brunswick

Teaching CLE in NJ: A lawyer who teaches an approved course is entitled to twice the credit hours (2:1) for actual instruction time. A lawyer staying on the panel for the duration of the entire seminar will receive 1:1 credit for the remainder of the seminar. Teaching credit for the same course offered more than once during a compliance cycle shall be claimed only once during the compliance period.

Moderator Certification

Is this the first time you taught this course this Compliance Cycle? Yes ☒ No ☐

☒ **Moderator** I moderated today's program. I introduced speakers & maintained the agenda.

☒ **Moderator/Speaker** I moderated and delivered an individual presentation for 60 (hours/minutes).

☐ **Moderator/Speaker/Panel Discussion Facilitator**
I moderated as well as presented for _____ hours/minutes, and participated in discussions throughout today's program.

☐ **Sole Program Presenter**
I was the only speaker at today's program.

Speaker Certification

Is this the first time you taught this course this Compliance Cycle? Yes ☐ No ☐

☐ **Speaker/Full Attendance**

My presentation was _____ (hours/minutes) and I was present throughout the entire program.

☐ **Speaker/Partial Attendance**

I presented for _____ hours/minutes. In addition to my presentation, I stayed an additional _____ hours/minutes.

☐ **Speaker/Panel Discussion Participant**

I spoke for _____ hours/minutes and participated in _____ minutes of panel discussion and was present for the entire program.

☐ **NY CLE** If you are licensed in New York and seeking New York credits, please check box.

PA CLE Credits (PA ID# _____) If you are seeking PA CLE credits, please provide your PA ID#.

MCLE Certification:

☒ I certify that I presented/attended the program noted above and am entitled to MCLE credits reflective of my participation as indicated.

Signature: Paul M. da Costa

Print name: Paul M. da Costa

Mail to this address: 113 Chestnut St,

Midland Park, NJ 07432

Phone: 908-494-03 Email: dacostaesq@yahoo.com

NEW JERSEY INSTITUTE FOR CONTINUING LEGAL EDUCATION

One Constitution Square, New Brunswick, NJ 08901

Phone: 732-214-8500 • Fax: 732-249-0383 • NJICLE.com